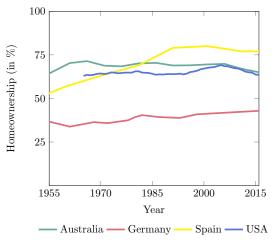
Home Ownership and Housing Policies in Germany

Hans Fehr
University of Wuerzburg

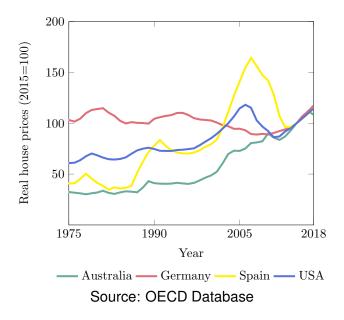
Policy Dialogue on Housing and Ageing
18 November 2019 - Australian National University

Motivation: Home Ownership Rates 1955-2016

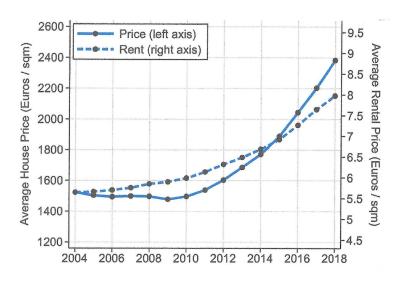


Source: ABS, Statistisches Bundesamt, INE, FED St. Louis

Motivation: House Prices 1975-2018



Motivation: Recent Price Developments in Germany



Source: Kindermann et al. (2019)

Why is the home ownership rate so low in Germany?

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- Why is (was?) the housing market so stable in Germany?
- Why has the house price dynamic changed recently?
- What can we expect for the future?

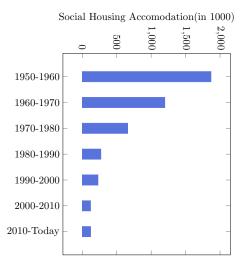
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- High transfer taxes and transaction cost for owners;
- Capital market conditions and housing policies;
- Low rates of co-residence of younger family members;

Social Housing in Germany



Source: Deutscher Bundestag (2018)

 Development of an extensive social housing sector with low rents and high quality standard;

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Consequence:

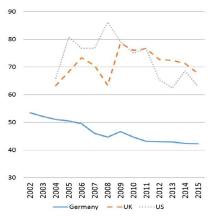
- Stable rents at low level.
- Large private rental housing market!

Transfer taxes and transaction cost for owners

Country	Germany	Netherlands	United Kingdom
Price of property	€250,000 (£215,000)		
Transfer tax	3.5% - 6.5%	2%	0.8%
Notary fees	0.8%-1%	0.3% - 0.4%	4
Entry in land registry	0.3% - 0.5%	0.2%	0.4% - 0.5%*
Total	4.6% - 8%	2.5% - 2.6%	1.2% - 1.3%
in EUR	11,500 - 20,000	6,250 - 6,500	3,000 - 3,250

Source: Voigtländer (2016)

Mortgage-to-GDP Ratios in %



Source: Dustmann et al. (2018)

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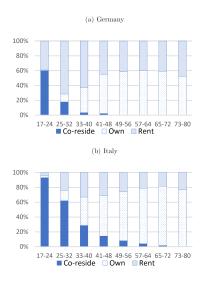
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Consequences:

- High price-rent ratio!
- Low numbers of real estate transactions;
- Severe reduction in mobility; (One property per lifetime!)

Co-residence in Germany and Italy



Source: Grevenbrock (2019)

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- Low interest rates environment since about 2010;
- Rental prices and house prices increased strongly in center cities;
- Rising housing expenditures exacerbate negative trend in income inequality!

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Hardly any relief in the short-run!

Rising divergence between cities and countryside! (or East and West Germany) can be expected!

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